





NOVA

Increase efficiency and drive strong margins through a dealer management system designed for your business.

Pentana Solutions has created a dealer management system (DMS) that begins and furthermore continues to build relationships with your dealership's end customer. From capturing information right from the beginning, to driving process when a service client is about to reenter the new car, bike or boat market, NOVA is the tool to help your dealership succeed.

With modules for parts, service, showroom and accounting, NOVA is a tool designed with integration and ease of use at the forefront.



Make Signing the Deal Easy

With a simple windows configuration, NOVA makes it easier for your staff to work through the all-important processes in a deal. In boat and machinery dealerships, staff can bundle multiple stock items from different manufacturers into one invoice whilst still allowing each to be sold separately.

In vehicle businesses, NOVA will recalculate applicable taxes and state discounts on contracts giving customers another key positive. This clean interface leaves your showroom staff with more time for the client, once again helping your dealership build relationships from the get-go.

An integrated, real time approach in a clear windows interface.



Maintain Margins Through Cost Visibility

We understand the retail dealership requires a tool to protect and maintain margin levels, which is why NOVA is transparent. Showroom staff can see all unfinished repair orders, empowering staff to make the best deal for the business and the customer. In the fixed operations area NOVA allows parts and sundries to be attached to jobs, making job pricing and ROs tools to protect margins.



Keep Service Customers Happy

NOVA helps parts and service be a positive part of CSI although they can sometimes be a little removed from the concept. NOVA gives users the ability to keep track of all items on back order. Having this information on hand allows dealerships to keep customer expectations in line with reality, so Parts Managers have the confidence to make a promise.



Empower Finance & Administration

This DMS provides a real time feed from each area of the dealership so financial information can be seen as it happens.

Within NOVA, the financial month rolls with the calendar, ensuring time savings. NOVA's accounting module provides advantages in corrections, saves many hours during daily operations, and can greatly improve end of month processes.



Parts and Sales Working Together

NOVA makes selling accessories on new vehicles easy and profitable with built-it flexibility. Pentana Solutions designed this dealer management system to ensure margins on parts as well as retail sales are maintained overall. This functionality of NOVA will deliver on a key opportunity for improvement, linking departmental goals.

About Us

We are committed to the provision of leading-edge solutions to the automotive industry. Our products and services extend to over 100 countries around the world, assisting over 50,000 users on a daily basis.

We have achieved position as the leading dealer management system supplier in the Asia Pacific region by listening to our customers and meeting their exact needs in the delivery of our products and services. Just last year alone we invested more than 10% of revenue on research and development, reflecting our on-going commitment to providing our customers with the only the latest cutting-edge software and technology needed to drive their business.





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