

Immediate Release

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Pentana Solutions is excited to announce a major new business birth with Hino Motor Sales Thailand (HMST). DealerPRO rollout to dealers under this key distributor in Asia will extend the relationship between the two companies. HMST dealer operations will be streamlined by DealerPRO, product packed with Pentana Solutions' know-how, to strengthen and maximize company's sales competency.

All aspects of dealers, including showroom, vehicles, fixed operations and general ledger will be computerized. The software has been fully language converted, compliance with the local tax law covered, and builds on Pentana's 14 year history in this market.

The first site will commence live operation in September. Roll out to other positive dealers will follow subsequently providing them with best solutions for trucks/buses sales with effective information sharing and cooperation using DealerPRO.

After working together with not only HMST but also with Hino Japan, Pentana was chosen as the long term partner based on the depth of the solution, the established proven local team and the in-depth and comprehensive automotive experience of the Pentana people. Detailed product and Company evaluations occurred on both the DealerPRO software and the wider Pentana business, which has proved its potential.

This is the first substantial step that sees Pentana's recently acquired IDS Distribution division working with its Retail team to roll out retail dealers on the DealerPRO solution.

Integration Gold the new power packed integration piece between the Retail and Distribution solution, will play an important role once the dealerships begin being rolled out. This exclusive Intellectual Property offers strong network between the distributor and dealers.

This extends Pentana Solutions global moves having recently extended its penetration with Retail dealer sales in Egypt, Indonesia and Vietnam. Operating in 23 countries today, CEO Steve Kloss reports that, "The expansion is progressing well and we are proud to welcome Hino Motor Sales Thailand to Pentana. We have been very impressed with the Hino team's comprehensive and thorough review of our business and solutions. We look forward to extending our relationship with Hino in both their Distribution and Retail areas"



Makoto Shimonari, Senior Executive Officer of Hino Motors, Ltd. in Japan, in charge of information management, said "As Hino has been accelerating overseas operations, overseas sales have reached our domestic level in 2007 and now in 2009, 70% of entire sales of Hino is from overseas. This trend will continue in future. We have been looking for an appropriate partner and software to prepare for and to support one of our key distributors in Thailand as their needs for system implementation was rising. I think it was really fortunate to encounter Pentana."

This takes Pentana's total users to over 44,900 across 23 countries.

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Pentana Solutions is a leading communications and information technology company that specialises in the development of software services and solutions for the automotive and associated industries globally. Utilising the latest technology, they provide an innovative range of solutions and services that help their clients achieve peak performance levels in their businesses. Their products and services offer huge diversity including, enterprise resource planning, CRM, web services, laser smart forms, distribution solutions, optimisation and consulting.